

# The world's #1 entry production colour printer just got even better.

Xerox® PrimeLink®  
C9065/C9070 Printer



Source: IDC WW Quarterly Hardcopy Peripherals Tracker,  
Q2 2019 for Unit Shipments within the Colour Light Production segment

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# Xerox® PrimeLink® C9065/C9070 Printer

## Agenda

- Meet the Xerox® PrimeLink® Family
- Improve Your Image
- Work Smarter, Not Harder
- Start Strong, Finish Strong
- Serve and Protect



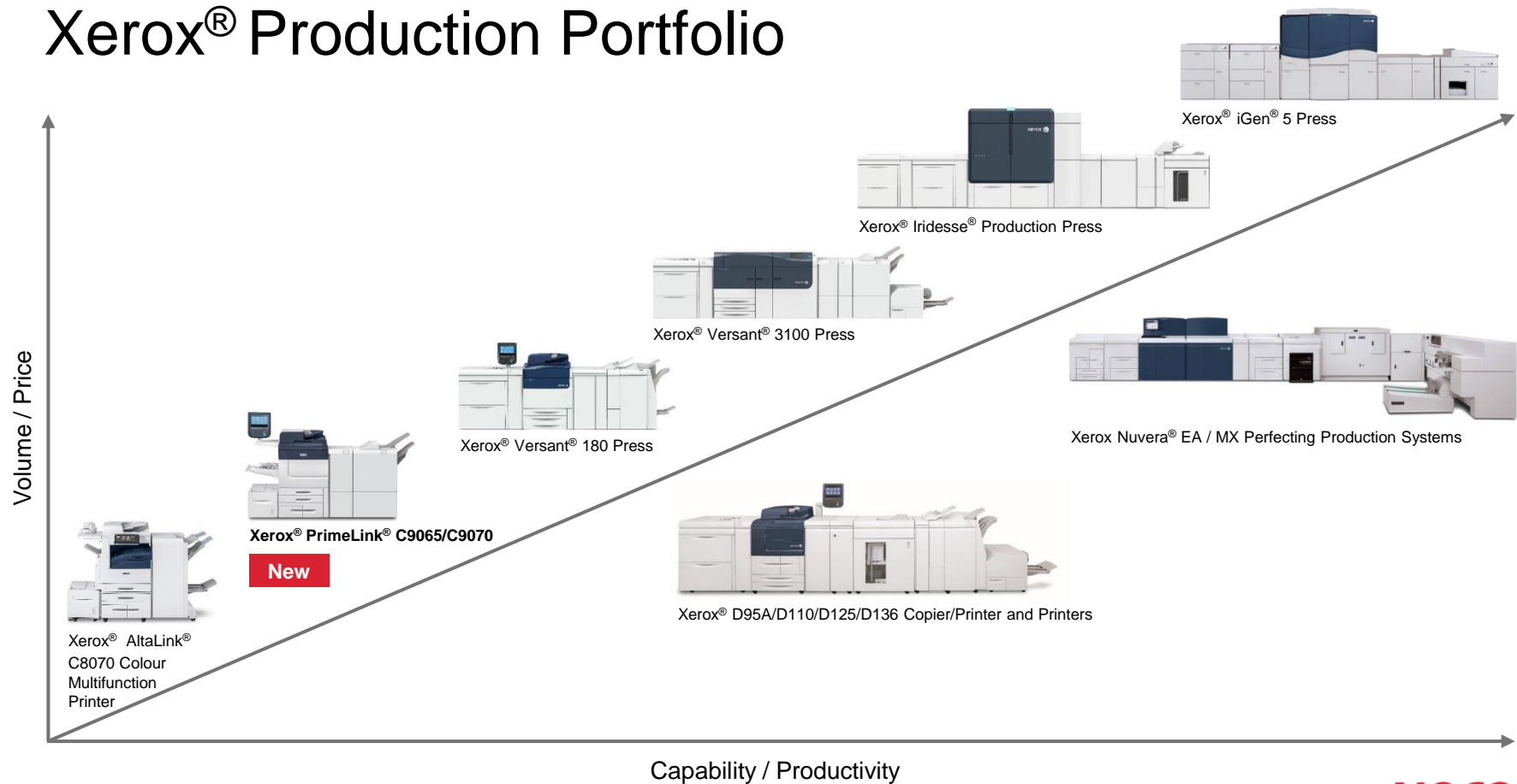
# Meet the Xerox® PrimeLink® Family



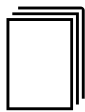
**The world's #1 entry production colour printer just got even better.**

- Seamlessly support the modern office and production print shops with the most adaptable capabilities on the market
- Do more with unparalleled media flexibility and finishing options
- Work easier and faster with more DFE options, workflow app compatibility and automation
- Worry less with next-level reliability, consistent image quality and robust new security features

# Xerox® Production Portfolio



# Productive. Scalable. Professional-Grade.



**Deliver stunning outputs on any job** with 2400 x 2400 dpi resolution and unmatched colour fidelity – even at speeds of up to 70 ppm.



**Automate everyday tasks** with workflow options and advanced office capabilities.



**Enjoy production-ready media latitude**, feeding and finishing, production workflow options, printing up to 350 gsm and Simple Image Quality Adjustment (SIQA).



**Scale to meet your needs today** and tomorrow with the standard Xerox® Integrated Colour Server in addition to modular feeding and finishing and multiple optional DFEs powered by Fiery: Xerox® EX-c C9065/C9070, Xerox® EX-i C9065/C9070, Xerox® EX C9065/C9070.



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# Improve Your Image



# Uncompromising Image Quality

## From the First Print to the Last

### Outstanding Resolution and Colour Matching

- Adobe PostScript, Adobe PDF Print Engine
- 2400 x 2400 dpi resolution
- Embedded PANTONE® technologies including PANTONE® GOE and PANTONE® PLUS

### Offset-Like Polish on Every Output

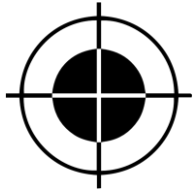
- Xerox® EA toner with ultra-low melt technology
- +/- 1.2 mm front-to-back registration
- Simple Image Quality Adjustment (SIQA)



\*Idealliance, Fogra and Adobe PDF Print Engine only apply to optional EFI server.

# Accurate, Automatic Page Control

## Simple Image Quality Adjustment (SIQA)



### Alignment Adjustment

- Provides fine-tuned front-to-back registration
- Makes adjustments automatically or manually
- Set custom profiles for specific trays and paper sizes



### Density/Uniformity Correction

- Corrects inboard to outboard density variation
- Semi-automatic process minimises downtime and service calls



# Explore a World of Vibrant Opportunities

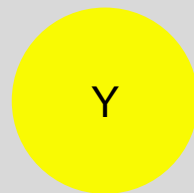
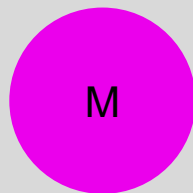
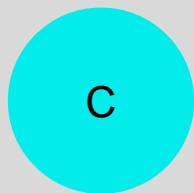
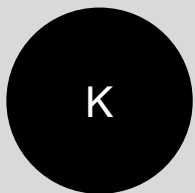
## Xerox® Adaptive CMYK Plus Technology\*

- Augment your traditional CMYK offering
- Meet market demands with swap-and-go simplicity
- Affordably add print enhancements to short digital print runs



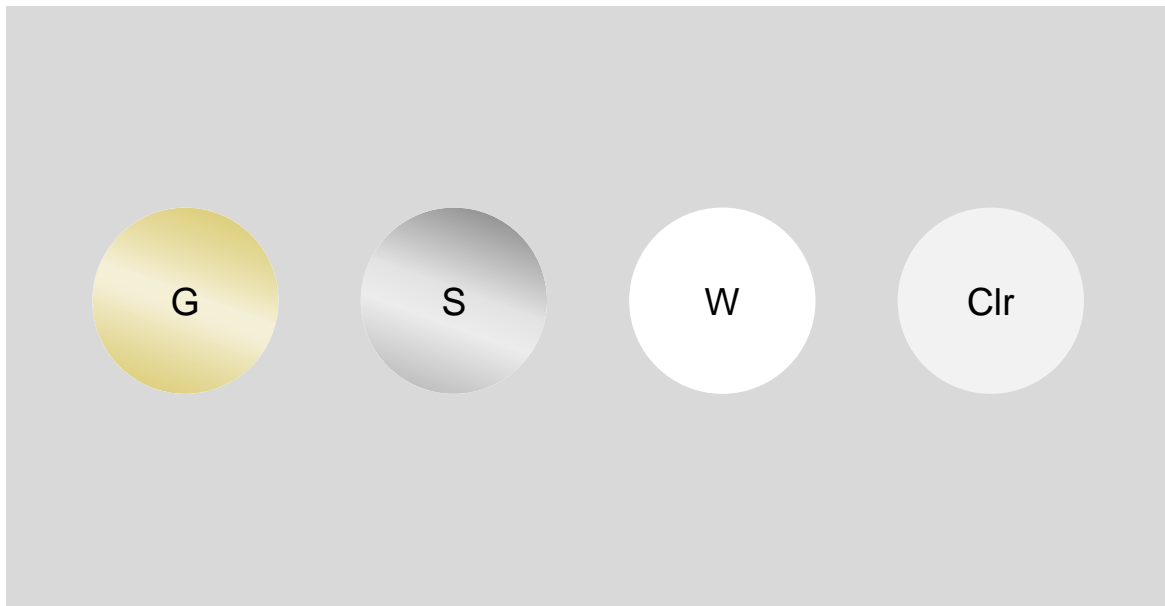
# Consistent Quality

With Traditional CMYK



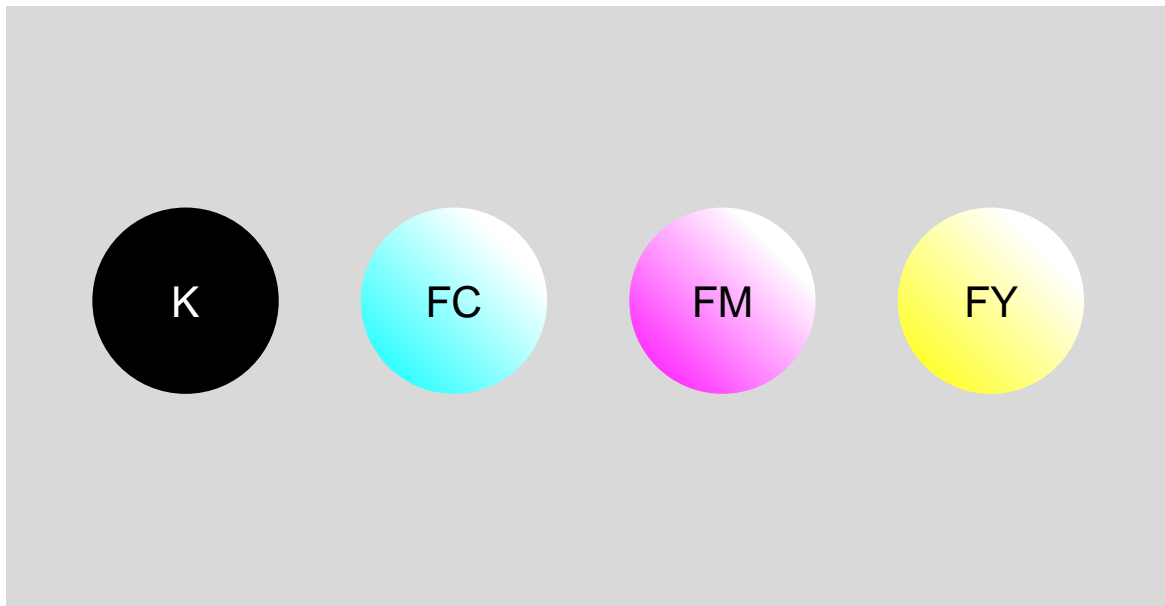
# Vivid New Applications

## With Gold, Silver, White and Clear



# Bolder, Louder Colour

With Fluorescent Cyan, Fluorescent Magenta and Fluorescent Yellow



# Xerox Beyond CMYK

## Delivering High Value Applications

### Xerox® iGen Press



CMYK, Clear, White as well as Orange, Green and Blue Extended Gamut

**MOST EXTENSIVE** capabilities in the market, multi-pass white. 5th Station Colours (Orange, Green, Blue, White, Clear, and More)

### Xerox® Iridesse® Production Press



CMYK, Metallics and Mixed Metallics including Gold, White, Silver and Clear

**MOST GROUNDBREAKING** technology 6 housings and 1 pass – spot-on registration underlay/overlay (Gold, Silver, Clear, White)

### Xerox® PrimeLink® C9065/C9070 Printer



**MOST ADAPTABLE** capabilities in the market Vivid Kit (Gold, White, Silver, Clear)\* Fluorescent Kit (Black, FC, FM, FY)\*

Adaptive CMYK Plus\*



### Xerox® Adaptive CMYK Plus

CMYK (and Gold, White, Silver, Clear and Fluorescents coming early 2020)



# Smart Swap Cart to Easily Switch from CMYK to Xerox® Adaptive CMYK Plus Kits



# Work Smarter, Not Harder



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# Tools That Make It Easy to Modernise the Way You Work

## Elevated Office Functions

- Scan/copy/fax/print more effectively
- Go mobile with Xerox® @printbyXerox App
- Fast, 270 ipm production-class scanner
- Intuitively navigate with 25.4 cm HD touchscreen interface

## Complex Task Automation

- Simplify tasks with Xerox App Gallery apps
- Control costs with Xerox® Standard Accounting
- Ensure easy setup with Xerox® CentreWare® Web





# Connections to Leading Applications and Time-Saving Automated Processes

## Xerox App Gallery

- Print and scan directly to and from the cloud
- Simplify workflows
- Automate complex tasks



# Advanced Workflows for Total Transformation

- Get more done, more effectively
- Endlessly customise to your exact way of working
- Maximise your investment with apps, including the ability to:
  - **Effortlessly translate documents:**  
Xerox® Translate and Print App
  - **Protect sensitive information:**  
Xerox® Auto-Redaction App
  - **Improve the way you educate:**  
Connect for Blackboard, Connect for Remark® Test Grading, Proofreader Service, Connect for Moodle
  - **Protect and digitise patient data:**  
Healthcare MFP Solution (HIPAA connector)
  - **And many more**





# DFE Server Options Tailored to Fit Any Need



## **Xerox® Integrated Colour Server**

- Base office workflows
- Unrivalled simplicity
- Comes standard with Xerox® PrimeLink®



## **Xerox® EX-c C9065/C9070**

- Suited for basic office printing
- Affordable EFI option
- For new EFI users
- Cost-effective yet powerful



## **Xerox® EX-i C9065/C9070**

- Designed for in-house printing, print-for-pay, or in-plants
- Integrated print server
- Expanded functionality



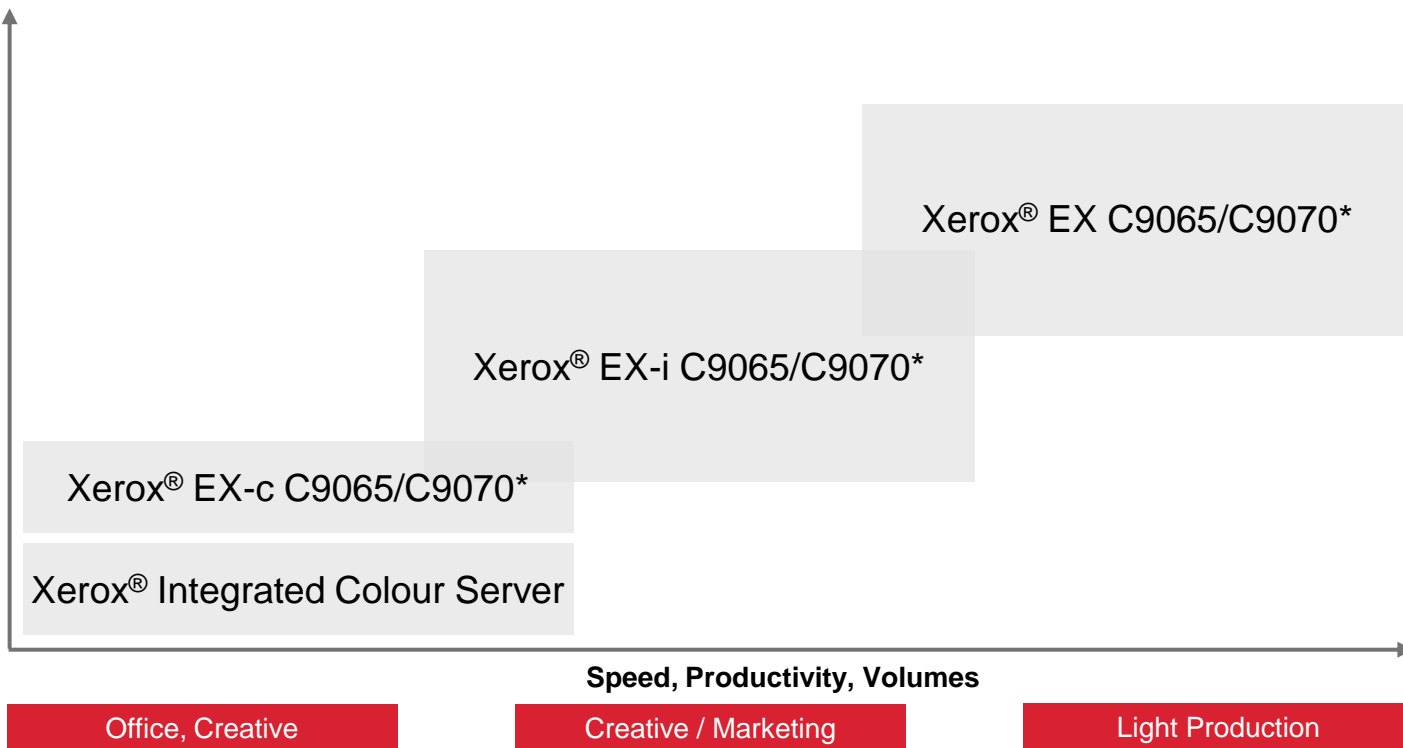
## **Xerox® EX C9065/C9070**

- High production users
- Standalone external print server
- Complex applications, critical IQ and colour matching

# Office to Professional Controller Options

## Workflows & Capability

- Visual / Job Editors
- Adv. Colour Tools
- Adv. Finishing Mgt.
- Variable Print / VDP
- Graphic Arts Options
- Layout, Job Setup
- Spot Colour Matching
- Command Workstation
- Adobe® Suite Jobs
- Mixed Media
- Microsoft® Office®
- ConnectKey® Apps
- Cloud Connectors
- print@printbyXerox
- Office Fax, Scanning



# Xerox® EX-c C9065/C9070 Print Server

Central copier/printer/scanner/fax



## Suited for basic office printing

- “Hallway” multifunction printer used by several groups
- Ideal for busy workgroups
- Integration with Xerox and third-party print management applications
- Enhanced performance for busy workgroups
- High quality colour output
- Accurate logo colours
- Easy booklet printing

# Xerox® EX-i C9065/C9070 Print Server

Save money by keeping print jobs in-house



## Designed for in-house printing, print-for-pay, or in-plant printing

- High volumes of small jobs or large, complex files, such as PowerPoint
  - Lay out jobs (imposition, composition, or Fiery VUE)
  - Manage multiple job queues or printers
  - Create tab jobs or booklets with different cover media
  - Automate manual job prep steps
  - Easy colour or image adjustment/correction
  - Standard JDF connectivity
- Best-in-class out-of-the-box colour
  - Fiery FreeForm™ Create makes creating personalised documents free, fast, and easy
  - Integration with Xerox and third-party print management applications
  - Job management with the Fiery driver (Mac or Windows) or Fiery Command WorkStation™
  - Enhanced security features

# Xerox® EX C9065/C9070 Print Server

## Expand in-plant services



### Designed for high production users

- Ideal for graphic arts or in-plant spaces
  - Windows 10 platform
  - Highest performance on large job volumes
  - Adobe PDF Print Engine (APPE)
  - Full VDP capabilities (PDF/VT, PPML, VPS, VIPP)
  - Supports all variable data printing (VDP) languages
  - Advanced file troubleshooting to reduce print waste
  - Workflow automation
  - Finisher automation
- Best-in-class out-of-the-box colour
  - Fiery FreeForm™ Create makes creating personalised documents free, fast, and easy
  - Integration with Xerox and third-party print management applications
  - Job management with the Fiery driver (Mac or Windows) or Fiery Command WorkStation™
  - Enhanced security features



# Start Strong, Finish Strong



# Feeding Options

## Start Strong

PrimeLink® delivers professional-grade, unparalleled feeding options that take entry-level to the next-level.



### Production-Ready Media Latitude

Take on more jobs with next-level productivity.

- Print more sizes and weights
- Feed special coated and uncoated media
- Four Internal Paper Trays
- Tray 5 (Bypass)

### Higher Capacity. Higher Value.

High capacity for when it's needed most.

- One-Tray Xerox® High Capacity Feeder
- One-Tray Oversized High Capacity Feeder with Storage Cabinet
- Two-Tray Oversized High Capacity
- Feeding Capacity: 3,260 standard and 7,260 with dual OHCF

### Extra Long Sheet (XLS) Capability

Print longer and with more impact.

- Print banners, book jackets, calendars and other extra-long applications
- Feed sheets up to 660 mm long
- Up to 220 gsm

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# Production-Ready Media Latitude

## For Next-Level Productivity



### Four Internal Paper Trays

- Print more sizes and weights and take on more jobs
- Feed special coated and uncoated media
- Up to 220 gsm
- Tray 1: 500 sheets, A5 to SRA3
- Tray 2: 500 sheets, A5 to A3
- Tray 3: 870 sheets, A4 plus B5
- Tray 4: 1,140 sheets, A4 plus B5

### Tray 5 (Bypass)

- Designed for special media
- Up to 250 sheets, up to 350 gsm
- Custom sizes: A5 to SRA3

### Feeding Capacity

- Standard Capacity: 3,260 sheets
- Max Capacity: 7,260 sheets (with dual OHCF)

# Higher Capacity. Higher Value.

## Capacity When You Need It

- Ideal for heavy weights and new media capabilities
- Minimise skew for custom paper
- Improve reliability on tough media
- Prevent misfeeds on even the most creative substrates with air assist

## Oversized High Capacity Feeders (OHCF)

- Capacity: 2,000-sheet capacity (single) or 4,000-sheet extra capacity (dual)
- Media Weight: 7 kg bond to 50 kg cover/60 to 350 gsm (coated and uncoated)
- Sheet Size:
  - Single: B5 to 330 x 487 mm
  - Dual: 102 x 152 mm to 330 x 487 mm
- Single OHCF includes Storage Cabinet

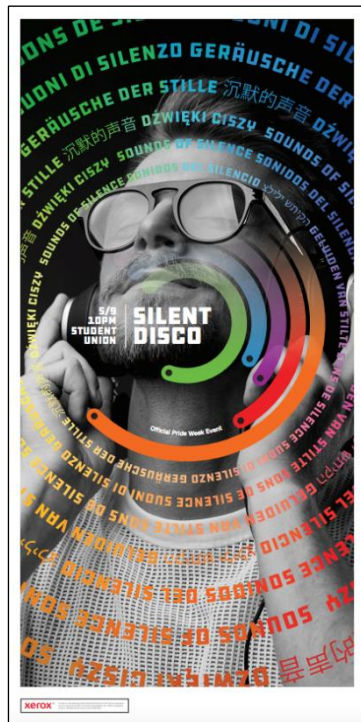
## High Capacity Feeder (HCF)

- Capacity: 2,000 sheets
- Media Weight: 7 kg bond to 27 kg cover/64 to 220 gsm (coated and uncoated)
- Sheet Size: B5 to A4



# Extra Long Sheet (XLS) Capability

## Print Longer and With More Impact



## Extra Long Sheet (XLS) Capability

- Print banners, book jackets, calendars and other extra long applications
- Feed sheets up to 660 mm long
- Up to 220 gsm

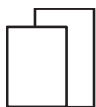


# Finishing Options That Make It Easy to Impress

Finish Strong



Sort and  
Collate



XLS



Tri-Fold



Square Fold



Face Trim



Hole  
Punch



Booklet



Tabloid  
Z-Fold



Z-Fold



2-sided Trim



Basic Punch



Staple

PrimeLink® delivers best-in-class, easy-to-navigate finishing options that are nearly endless, ranging from full-bleed trimmed booklets to punch, crease and fold.

# Finishing Options

## Xerox® Interface Decurler Module



Xerox® PrimeLink® C9065/C9070 Printer

### 1 Xerox® Interface Decurler Module

- Inline paper cooling and decurler unit
- Improves throughput and efficiency
- Connects production ready finishing modules
- Ensures flat sheets for reliability and speed

# Finishing Options

## Xerox® Inserter



Xerox® PrimeLink® C9065/C9070 Printer

### 2 Xerox® Inserter

- Insert preprinted or blank media into printed documents
- Up to 250 sheet capacity
- Sheet sizes up to 330 x 488 mm and 350 gsm
- Enables downstream finishing on inserted sheets, such as trimming, stacking, punching, folding and stapling

# Finishing Options

## GBC® AdvancedPunch™ Pro



Xerox® PrimeLink® C9065/C9070 Printer

### 3 GBC® AdvancedPunch™ Pro

- Create bound documents in house
- Combine printing, punching and collating into one convenient step
- Choose the punch to fit your needs



# Finishing Options

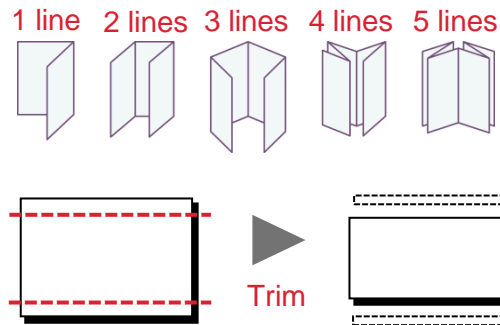
## Xerox® Crease and Two-Sided Trimmer



Xerox® PrimeLink® C9065/C9070 Printer

### 4 Xerox® Crease and Two-Sided Trimmer

- Add up to 5 customisable creases – selecting either mountain or valley fold lines
- Trim the head and foot of a sheet up to 25 mm with a minimum trim of 6 mm on uncoated and coated stocks up to 350 gsm
- Includes a buffering unit that extends print productivity during trimming
- Booklets are crease on cover and inside sheets.
- When combined with Production Ready Finisher and Booklet Maker and Xerox® SquareFold® Trimmer, can create full bleed, flat-edged booklets



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# Finishing Options

## Xerox® C/Z Fold Module



Xerox® PrimeLink® C9065/C9070 Printer

### 5 Xerox® C/Z Fold Module

- Produce sheets with C or Z folds for A4, half-Z fold on larger stocks reducing to A4 on 64-90 gsm uncoated
- For the Production Ready Finisher and Booklet Maker





# Finishing Options

## Xerox® Business Ready Finisher



### 6 Xerox® Business Ready Finisher

- A lighter-duty option for finishing and stacking and staples up to 50 sheets uncoated/15 coated.

### Xerox® Business Ready Finisher Booklet Maker

- Provides booklet making capability



# Finishing Options

## Xerox® Production Ready Finisher



Xerox® PrimeLink® C9065/C9070 Printer

### 7 Xerox® Production Ready Finisher

- Produces superior quality finishing and stacking with a 500-sheet top tray and 3,000-sheet stacker tray and built-in bi-directional decurler.

### Xerox® Production Ready Finisher Booklet Maker

- Ensures consistent high-quality stapled sets for small or large documents
- Features variable-length stapler, single or dual stapling option and 100 sheet capacity
- Create stapled booklets up to 30 sheets or 120 imposed pages



# Finishing Options

## Xerox® Production Ready Finisher Plus



8

Xerox® PrimeLink® C9065/C9070 Printer

### 8 Xerox® Production Ready Finisher Plus

- Provides same function as the Production Ready Finisher. Used to connect third-party inline finishing options.



# Finishing Options

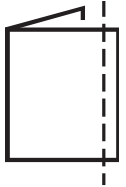
## Plockmatic Pro 50/35 Booklet Maker



9

### 9 Plockmatic Pro 50/35 Booklet Maker

- Produce highest quality production booklets
- Up to 200 pages (50 sheets)
- Face trimming, square fold, rotate crease and bleed trim
- Works with Xerox® Production Ready Finisher Plus



# Finishing Options

## Xerox® Basic Punch



Xerox® PrimeLink® C9065/C9070 Printer

### 10 Xerox® Basic Punch

- Punch 2/3, 2/4 and Swedish 4-hole
- Use on the Production Ready Finisher and Booklet Maker



# Finishing Options

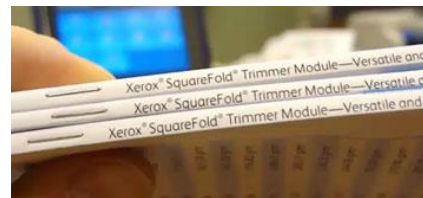
## Xerox® SquareFold® Trimmer Module



Xerox® PrimeLink® C9065/C9070 Printer

### 11 Xerox® SquareFold® Trimmer Module

- Create flat finished booklets with the appearance of bound book-like edge
- Eliminate shingle effect with professional face trim up to 120 pages (30 sheets)
- Combine with the Two-Sided Trimmer for finished full bleed booklets
- Works with the Xerox® Production Ready Finisher Booklet Maker





# Serve and Protect

The most security-minded businesses and governments choose Xerox. Our comprehensive approach to security helps you prevent unauthorised intrusions, detect malicious attacks and protect your documents and data.



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# Prevent, Detect and Protect.

## Ready out of the box, our standard security features include:

- Access controls
- Secure Print (IPsec)
- Network authentication
- Smart Card Enablement (CAC / PIV / .NET)
- AES 256-bit encryption
- FIPS 140-2 Compliance
- Immediate / On-demand Disk Overwrite
- SNMPv3
- TLS / SSL
- SIPRNet Compatibility
- Audit log
- IP address filtering
- Secure Certificate Management

### IPv6

- Next-generation internet addressing protocol
- Improves security, routing and auto-configuration on your network

### Xerox® Workflow Suite and Cloud

- Safeguard against data or intellectual property loss
- Automatically search all documents copied, scanned or printed at the device for user-defined terms or text strings
- Alerts containing job details and content sent to administrator for follow-up

### Image Overwrite

- Ensures that scanned documents are completely erased from your device
- Prevents unauthorised printing of sensitive material

### Compliance with Standards

- Multi-layer, easy-to-deploy security comes standard
- Xerox® technology is tested and validated to ensure protection against unauthorised access
- Ensures compliance with standards across key industries

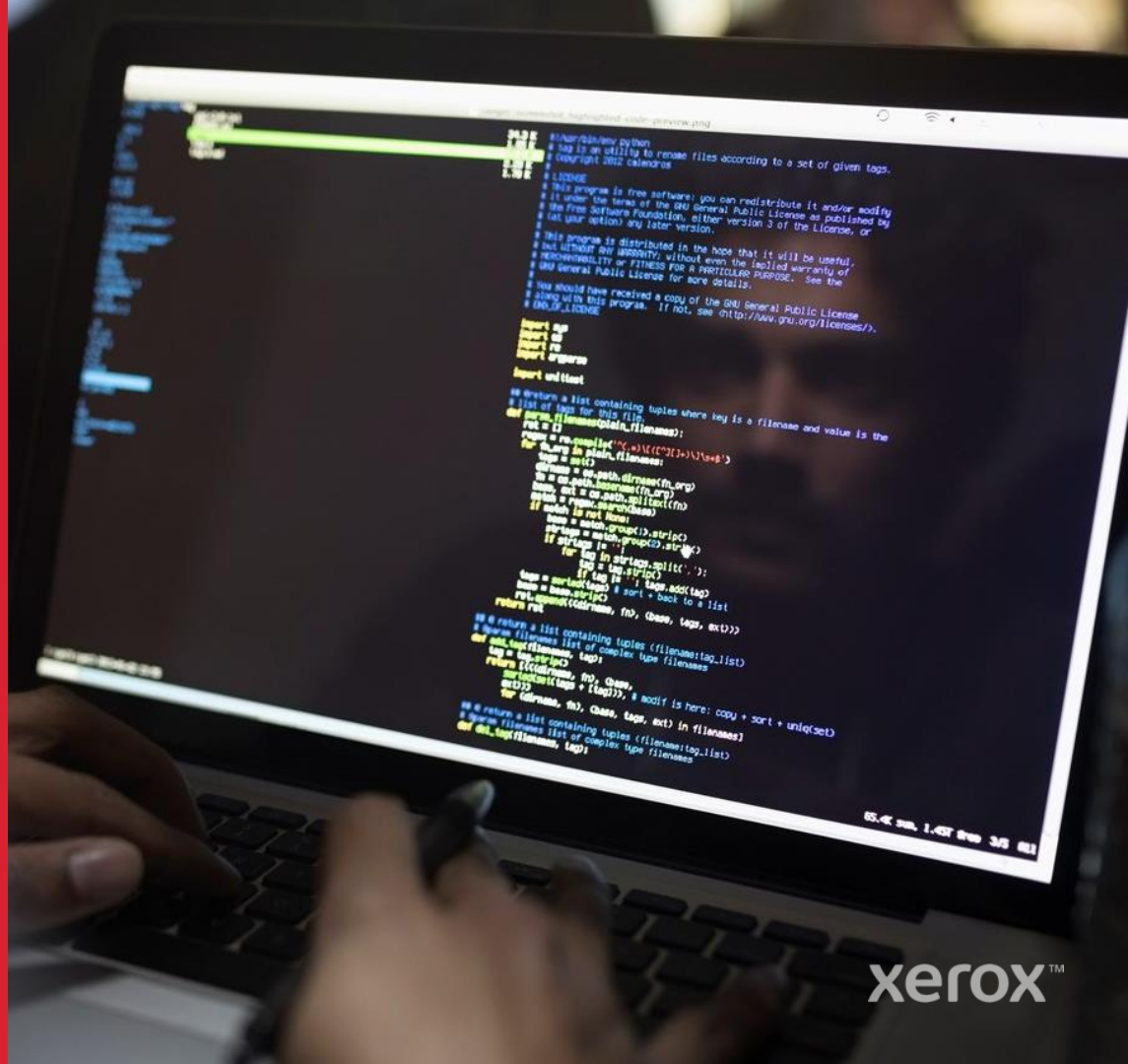
# Advanced Controls Prevent Unauthorised Access

PrimeLink® applies a strategic approach to security to keep your network and projects safe from prying eyes. Stop suspicious activity where it starts with our comprehensive approach to security.

- Multiple layers of security include data encryption, access controls, disk overwrite and industry certifications.
- Audit Log ensures a trail of operators' key events for Administrators to use for troubleshooting, resource optimisation and security audits
- Access Controls work with existing ID badges to safeguard printer features
- Secure Print (IPsec) holds jobs at device until a secure PIN is entered
- Network Authentication restricts access to scan and email
- Restrict access to data and device based on job type
- Smart Card Enablement (CAC/PIV/.NET) prevents unauthorised walk-up use

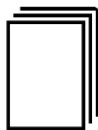
# Documents and Data, Safeguarded and Secure

- AES 256-bit encryption protects data from outside access
- FIPS 140-2 compliant for government use
- Immediate/on-demand disk overwrite erases image data once it's no longer needed
- SNMPv3 protects data from tampering with encryption and authentication
- TLS/SSL provides secure web transactions between you and the printer
- SIPRNet-compatible
- Secure Print holds documents for release until you're ready to retrieve them
- Secure Scanning includes password protection for PDFs and folders, as well as encryption for scanning to email



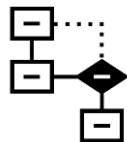


# From Our Breakthrough to Yours



## Improve Your Image

- Uncompromising IQ and colour control
- SIQA



## Work Smarter, Not Harder

- Scan/copy/fax/print
- Xerox App Gallery
- Industry-specific apps
- DFE server options



## Start Strong, Finish Strong

- Media latitude
- High capacity feeding
- Finishing options



## Serve and Protect

- Secure devices
- Secure documents and data



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**made  
to  
think.**<sup>TM</sup>